Contact nsantam@cornell.edu

NATIONALITY Colombian

EDUCATION Pennsylvania State University, Pennsylvania, USA

PhD in Supply Chain Management and Operations Research, August 2011

Rutgers University, New Jersey, USA

MSc in Operations Research, May 2007

Universidad de Los Andes, Bogotá, Colombia

MSc in Industrial Engineering, September 2003 BSc in Industrial Engineering, March 2001

ACADEMIC POSITIONS

Cornell University, Ithaca, USA

August 2014 - Present

Visiting Senior Lecturer at the Samuel Curtis Johnson Graduate School of Management

Cornell University, Ithaca, USA

June 2013 - July 2014

August 2011 - May 2013

Visiting Scholar at the Samuel Curtis Johnson Graduate School of Management

Universidad de Los Andes, Bogotá, Colombia

Assistant Professor of Industrial Engineering

Teaching - Project Managemen

- Project Management (NBA5410, Fall and Spring).

- Managing Operations (NCC5580, Spring).

Working Papers

The Strategic Secretary Problem, with Andrew M. Davis and Anthony M. Kwasnica.

**Publications** 

- An Analysis of Scoring and Buyer-Determined Procurement Auctions, *Production and Operations Management*, 2015, **24**(1), 147–158.
- Push, Pull, or Both? A Behavioral Study of How the Allocation of Inventory Risk Affects Channel Efficiency, with Andrew M. Davis and Elena Katok, *Management Science*, 2014 **60**(11), 2666–2683.
- A Laboratory Investigation of Rank Feedback in Procurement Auctions, with Wedad Elmaghraby and Elena Katok, *Manufacturing & Service Operations Management*, 2012, **14**(1), 128–144.

Conference Presentations

- An Analysis of Scoring and Buyer-Determined Procurement Auctions, INFORMS 2012 Annual Meeting, Phoenix AZ, USA, 2012.
- A Laboratory Investigation of Rank Feedback in Procurement Auctions, with Wedad Elmaghraby and Elena Katok, POMS Annual Meeting, Reno, USA, 2011.
- The bidder's problem in Combinatorial Auctions: what about Decision Analysis? INFORMS 2008 Annual Meeting, Washington DC, USA, 2008.

SERVICE

- Reviewer for Production and Operations Management.
- Co-chair of the Behavioral Operations Management track at the POMS Annual Meeting, Denver, USA, 2013.

AWARDS

- Summer Dissertation Award, Smeal College of Business (USA), 2010
- Fulbright Scholarship (Colombia), 2005-2006

Computer Skills

- Programming Languages: C++.
- Computing environments: MATLAB, Visual Basic for Excel applications.
- Applications: LATEX, spreadsheet modeling using Excel.